

"Media with a View"

NEW ORDERING PLATFORM & TOTAL MARKETING TOOLKIT

We have upgraded to a New & Secure Ordering Platform.

It's setup differently and we would like to explain the changes.

Our new ordering platform does require you to LOG-IN to your account, which also means you'll need to set-up an account - it's easy. You will be able to:

- Edit your Contact Information & Photos/Logos
- Edit your Property Website Design & Settings
- Edit & Download your Marketing Graphics & Video Slideshows
- Select Brochure/Flyer designs & select the images you want on them
- Manage your Orders & Payments

We used to use a Drop-Down Menu form; Now we use a CheckBox form.

Mainly, each Package Type is in its Own Separate Column.

We also added a new Listing Presentation Toolkit that you need to see!

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ORDERING PHOTO-ONLY PACKAGES

Simply select the desired photo package.

Twilight Photos can also be selected if desired.

Add the **Total Marketing Toolkit** to get the Listing Webpage, Marketing Graphics & Video Slideshows, and Analytics! It's only a \$50 upgrade (*\$40 for Members*)!

PHOTOS ONLY PACKAGE + TOOLKIT





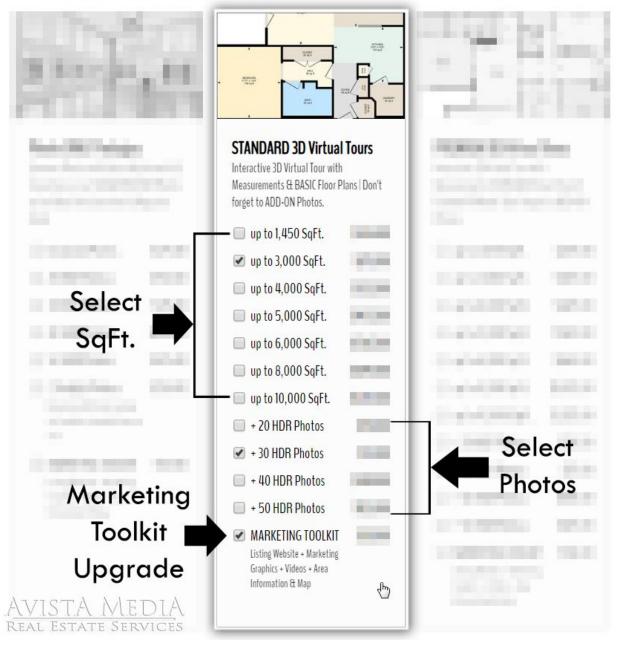
ORDERING STANDARD VIRTUAL TOUR PACKAGES

Select the proper estimated Square Footage.

Select the **desired photo package** (*Do not select if you only want a Virtual Tour*). **Twilight Photos** can also be selected if desired.

Add the **Total Marketing Toolkit** to get the Listing Webpage, Marketing Graphics & Video Slideshows, and Analytics! It's only a \$50 upgrade (*\$40 for Members*)!

STANDARD VIRTUAL TOUR + PHOTOS + TOOLKIT





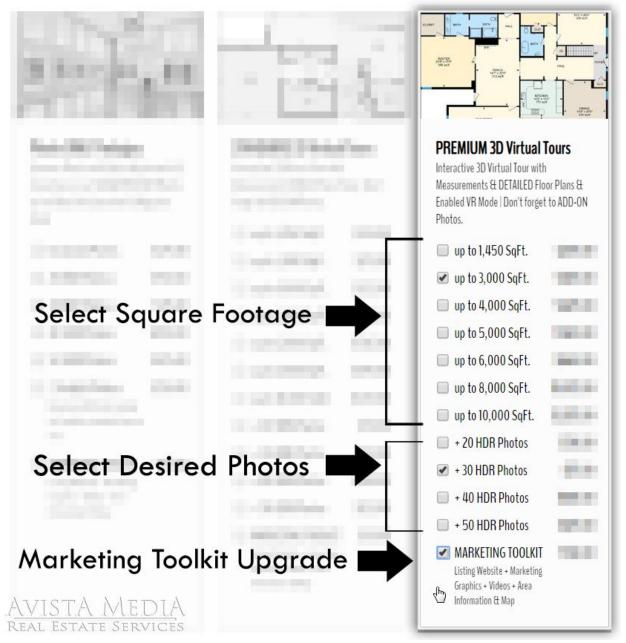
ORDERING PREMIUM VIRTUAL TOUR PACKAGES

Select the proper estimated Square Footage.

Select the **desired photo package** (*Do not select if you only want a Virtual Tour*). **Twilight Photos** can also be selected if desired.

Add the **Total Marketing Toolkit** to get the Listing Webpage, Marketing Graphics & Video Slideshows, and Analytics! It's only a \$50 upgrade (*\$40 for Members*)!

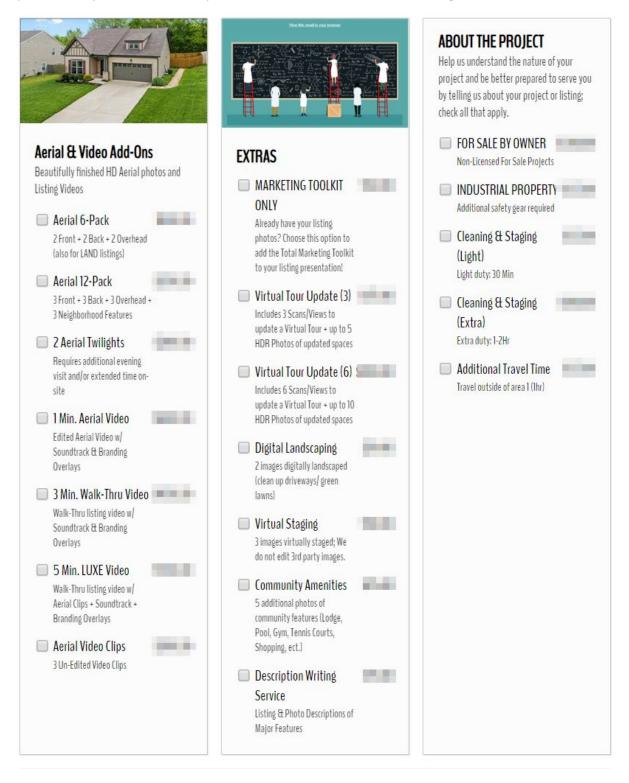
PREMIUM VIRTUAL TOUR + PHOTOS + TOOLKIT





ORDERING OPTIONS & EXTRAS

Here you can add **Aerial Photos**, **Motion Videos**, and **Editing Extras**. If you already HAVE Photos, you can order the **Total Marketing Toolkit** here.





TOTAL MARKETING TOOLKIT

This is the Listing Presentation Toolkit we've been looking for! Each of its features are designed for Social Media Marketing and can easily be edited to match your style and color palette.

- Listing Webpage (Various Layouts)
 - Just like the ones on our <u>Featured Listings Page</u>
 - Branded & Unbranded
 - Embedded 3D Virtual Tours or Videos
 - Free Lead-Gen
 - Optional Free Background Music (can be changed by you)
- PDF Brochure/ Flyer (Various Layouts)
- Marketing Graphics (Suite of different designs)
- Video Slideshows (Branded & Unbranded)
- Optional Analytics Reports

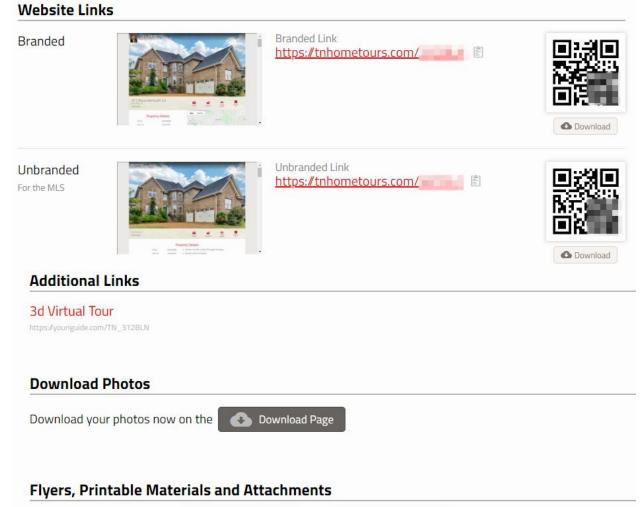
If you ALREADY HAVE PHOTOS for your Listing, you can order a Marketing Toolkit for your listing and use those images for your Listing Website and Marketing Graphics Suite. (*Professional Photos Only*)

If you have a Virtual Tour or a Video done for your listing, it can be added to the Listing Webpage easily.

The next few pages show some of the various Marketing Graphics that come Premade with this upgrade.

- Website Links (Branded/ Unbranded)
- Photo Downloads
- Brochure/ Flyer Downloads
- Social Media Marketing Tiles
 - Instagram, LinkedIn, Facebook, Twitter, Pinterest
- Site Videos
 - Square & Horizontal "Quickies"
 - Slideshow Tours (Branded & Unbranded)









Just Listed





New to the Market









312 Bournemouth Ln Hermitage, TN







Open House



SOLD







Sold in XX days







Realtor Card & Collages







Photo Tower



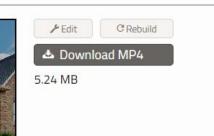


Site Videos

Teaser Videos

Post and boost to likely buyers in the area







✓ Edit C Rebuild
▲ Download MP4
8.70 MB
✓ Edit C Rebuild

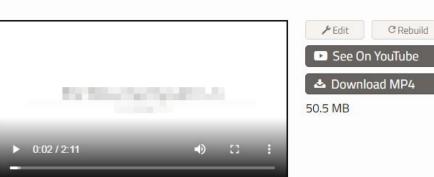
Branded Video

Embed on your company's website or post to social media



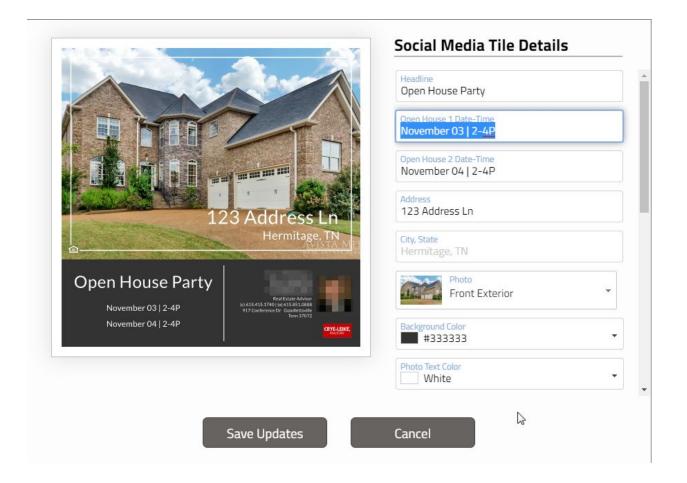
Unbranded Video

Embed on your website or share through social media with real estate professionals and groups so they can tag their buyer clients





Easily Edit & Customize the Marketing Graphics to your needs!



Save your changes Download the Graphic Share on Social Media or Email

The next page shows a basic template for creating a Real Estate Marketing Post



SOCIAL MEDIA MARKETING TEMPLATE

Sharing your listing on Social Media REGULARLY is essential for getting your listing in front of as many people as possible. It is important to avoid Duplicate Posts (annoyed people will end up hiding your posts, or worse, blocking you) and create variations of your listing. This is easy to do with the suite of various graphics our toolkit comes with, but you have to start somewhere.

Here's a solid recipe that has proven to work well across North America.

Social Media Real Estate Post Outline (in order)

- 1. 1 or 2 line **HEADLINE** with your **Contact Information**
 - a. Use "@names" to tag yourself or places
 - b. Tag yourself in 3rd person so others can share your post
- 2. Link (URL) to the Listing Webpage or Virtual Tour
 - a. This should generate a Preview
 - b. You can override the preview by adding marketing tiles
- 3. More information about the listing (short paragraph)
 - a. Make it personal and use emoji's if you like
- 4. More information about YOU or Your Services (why list with you?)
 - a. Focus on speaking to your target clients in 3rd person
 - b. Make it sound like someone's testimonial (or share a testimonial)
- 5. Hashtags (#ThisIsaHashTag) to make the post more search-friendly
 - a. Twitter invented these to help search engines
 - b. Use a few blank lines to separate them from the content to "Bury" these at the end of your post out of view

See an example on the next page



Content Example:

Beautiful country home with amazing views atop its own little mountain in @Goodlettsville, TN! Contact @Mr.GoodRealtor for more information! Take a tour of this home here: <u>www.TNHomeTours.com/123AddressLane</u>

-[BLANK LINE]-

This home is atop its own mountain and features stunning views with sunsets you won't forget. The 3 miles of private trails in its own wooded acreage are a perfect getaway for anyone. Write more fantastic information about this home with emoji's if you savvy etc...

-[BLANK LINE]-

"Mr. GoodRealtor has been matchmaking sellers and buyers in the Nashville area for 2 decades and knows how to gets results! He will find you the perfect home for you and your family, or sell your home using his marketing super-powers. Call him the moment you decide you're going to buy or sell a home and he will help make it happen with his painless and effortless methods!" - Mrs. Previous Client

-[BLANK LINE]-

#RealEstate #Home #ForSale in #Nashville, #TN | #Realtor #Broker #Buyer #Seller #HomeSweetHome #Listing #Acreage #Trails #Mountain #Views #Sunsets #VirtualTour #AddCleverHashTagsLike #ListWithMe #MrGoodRealtor #etc



Use your content with different marketing graphics to create variations to post every 2 to 3 days. Share these posts in relevant groups to increase exposure.



Lunch & Learn Workshops

Avista Media has several Lunch & Learn Workshops designed to help refresh your team's Social Media Marketing skills.

If you would like to help build your team's effectiveness by hosting a Lunch & Learn Workshop, please let us know and we'll get your office on the schedule!

Our current workshop flyer is included:



AVISTA MEDIA Real Estate Services

SEEN





2020 EDITION



GETTING YOUR LISTING SEEN & SOLD

using

Technology & Social Media

A workshop tailored for Real Estate Professionals that are serious about strengthening their Brand Value and Improving their Marketing Strategy

to

Sell Real Estate FASTER & for MORE \$

and

WIN More Listings

Based on a combination of NAR studies, our exclusive experience with marketing on Social Media, and our network of Professional Real Estate Service Providers

